

## Worldsensing forges new partnership with TecWise/Comms International Group

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**From right to left:** Victor Romani, VP Sales in Product Sales of Worldsensing & Anton Hertenberger, CEO of TecWise Africa sealing the partnership at Mining Indaba 2024

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The global leader in connectivity for remote monitoring, Worldsensing, has forged a new multi-continental partnership with TecWise and the larger Comms International Group of Companies, marking a significant milestone in their drive to uplift industry standards and

provide value to clients. This collaboration heralds an era of increased connectivity in the rapidly evolving mining/metals, rail/port and infrastructure monitoring sectors.

With strategically positioned teams & offices in Latam (<https://tecwiselatam.com/>), Africa (<https://www.tecwiseafrica.com/>), Europe (<https://www.tecwise.eu/>) as well as select Central Asian nations; Comms International is uniquely positioned to support their clients/partners across continents. The company's deep-rooted understanding of the complexities of mining operations, strengthened by their technical expertise, has led to their recognition as a trusted partner.

The partnership with Worldsensing reinforces TecWise/Comms International's unwavering commitment to driving heavy industry and civil infrastructure industry standards forward to improve efficiency, safety, and productivity.

## **A multi-continental collaboration for real-time geotechnical & environmental monitoring**

The partnership between Worldsensing and TecWise/Comms International signals a set of multi-continental synergies that are set to greatly impact the sectors that they jointly serve. With Worldsensing's prowess in developing IoT technology aimed at monitoring large-scale infrastructure and TecWise/Comms International's proven competence in creating custom integrated technology solutions, the fusion of such expertise signifies an influential collaboration.

**TecWise Latam** is now the Brazilian value-added distributor focused on supporting a network of Worldsensing ESPs across the country, while integrating Worldsensing products across its own projects. Beyond this, TecWise Latam is also a distributor for the rest of Latam (excluding Chile and Peru).

**TecWise Africa** is now the value-added distributor for the continent, focused on supporting a network of Worldsensing ESPs as well as its own client base within geotechnical & environmental monitoring.

**Comms International** adds both distribution and ESP capabilities for select Baltic, Eastern European and central Asian countries.

## **Worldsensing and TecWise: Innovation to the core**

The collaboration marries Worldsensing's IoT technology with TecWise/Comms International's expertise. Worldsensing's innovative solutions, centred around boosting connectivity for remote monitoring, will be integrated and further expand TecWise/Comms International's bespoke systems.

*"With a combined commitment to technological advancement and an in-depth understanding of the sectors that we jointly serve, we both aim to innovate, optimising our clients operations safely by delivering and supporting seamless integration of digital technology."* says Omar Garzedin, TecWise Latam's CEO.

*"This partnership is a fusion of technological and industry expertise, designed to push the boundaries of what is possible within the sectors that we serve, and indeed, set a new standard for innovation and connectivity within geotechnical & environmental monitoring."* Explains Víctor Romaní, Worldsensing's VP Sales.

## **About TecWise/Comms International**

For over 30 years, TecWise as part of The Comms International Group of companies has accumulated a deep understanding of our Heavy Industry (Mining/Metals/Rail/Port/Oil/Gas & Environmental) clients' operational challenges, and key business drivers.

These holistic industry insights allow us at TecWise/Comms International to support our clients in reaching specific operational outcomes through ICT/OT/IIoT and Automation, Radio Frequency, Electrical Engineering Services, Field Technicians, Support Technician Services, and System Integration Services, all underpinned by Properly Designed communications infrastructure; Delivered, Supported, and Change Managed properly to ensure overall Solution integrity.

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## About Worldsensing

Worldsensing is a global IoT pioneer. Founded in 2008, the infrastructure monitoring expert serves customers in more than 70 countries, with a network of global partners to jointly drive safety in mining, construction, rail and structural health.

Worldsensing is headquartered in Barcelona and has a local presence in the UK, North and South America, Singapore, Australia and Poland. Investors include Cisco Systems, McRock Capital, ETF, Kibo Ventures, JME Ventures and Bentley Systems.

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